

Dear Nelson:

1/5/81

Here is USAir info Complete. Enclosed is copy of agreement, from sales rep. (copy unsigned. sales rep has original with my signature). You will note separate code #'s for discount applying to U.S. & to Canadians; and that each has a different discount (35% US- 30% Canada.)

David Lewis had feared that the difference might offend the Canadians, and also that confusion would arise among patrons due to having two sets of instructions.

When I mentioned this to sales rep, he showed me on his computer screen that the two codes are cross-referenced, each one to the other; so that, for instance, if an American used the Canadian code by mistake, he would automatically be put under the correct code.

As to the different rates, the Canadian Ministry of transport does not allow any discount greater than 30%.

If we remember this fact, any ruffled feelings may be easily smoothed over, and we can lay the blame on someone else!

(over).

Please note that I have prepared a new sample leaflet embodying these changes, (subject to your approval)

I have eliminated the reference to the Travel Agency, and the coupon to use with it. (You may of course reinsert this if you think better.)

Perhaps these two instructions can be cut down to the size you desire & printed back to back.

Please contact me if you have any questions or criticism.

Yn wir lawn,

Doreen Renshaw

1329 ROCKLAND AVE
PITTSBURGH, PA 15216

USE LOGO - US AIR LOGO

U S A I R

Offers the following Special Rates
to

1989 WELSH NATIONAL GYMANFA GANU

Patrons

The Pittsburgh Hilton

August 31, September 1, 2 & 3, 1989

WITHIN U S A: 35% reduction per person on coach flights, with flights originating and returning between August 30, 1989 and September 4, 1989, inclusive.

For Reservations, information and prices: call US Air, (800) 428-4322 and ask for code AC 693H. Offer valid for any US Air mainline city, excluding Canada

RESIDENTS of CANADA only: 30% reduction per person on coach 30% reduction per person on coach flights plus applicable taxes. (Discount limited by rules of Ministry of Transport). Dates valid, flights originating and returning between August 30, 1989 and September 4, 1989, inclusive. Call for reservations, information and prices: (800) 428-4322 and ask for code BGS E46H.

~~BGS E46H~~

Compose To FIT ON
25/8" x 11"
1/3 SMT.

1/24/89
Called US AIR - OK IN COMP, EXCEPT
ORIG & RETN - CHECK DAVE R.

CANADA
TORONTO
MONTREAL
OTTAWA

Welsh National GYMANFA GANU Association Inc